
Sanjeevani Dialysis Services – Lifeline of Kidney Failure Patients

Sponsor Dialysis Services



Shroffs Foundation Trust

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सेवा सद्भाव विकास

1. Introduction

With Globalization & Liberalization in India, per capita income of an Individual has increased impacting lifestyles. This changing lifestyle brings reduction in physical work, poor food habits, increased stress, consumption of smoking & alcoholism. Thus, prevalence of hypertension & diabetes are increasing in last 10 to 15 yrs. This Metabolic Disorder is converting into complications as Kidney Failure, Heart Failure and other critical disorders.

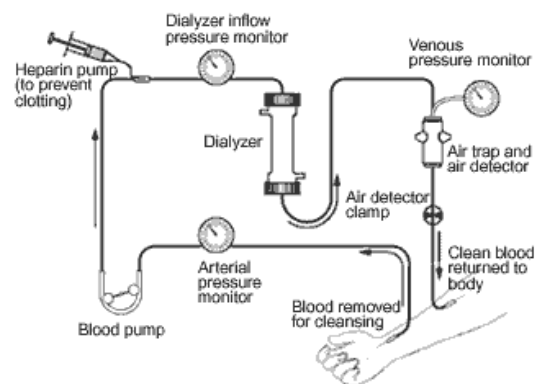
It has been observed that incidence of kidney failure (Chronic Kidney Failure- CKF) are increasing among the age group of 30 to 40 yrs. (15 people out of every 1000 have kidney failure). Lakhs of people go into end stage kidney disease every year in India and need to undergo treatment. There are two types of treatments recommended for CKF patients: -

1. Kidney Transplant – One Time

2. Hemo-dialysis- Life long treatment

1. In India organ donation is prevailing at very low rate in proportion of requirement, thus the matching kidney is difficult to get for CKF patients. The **Kidney transplant** process is very expensive & even after the transplant; ratio of long term survival is not assured.

2. These limitations makes individual to undergo **Hemo-dialysis** process. It is the most common method used to treat advanced and permanent kidney failure. In this procedure blood is allowed to flow through a special filter that removes wastes and extra fluids. The clean blood is then returned to patients' body. The process seeks strict schedule to be followed—2-3 times a week for 3 to 5 or more hours each visit. Thus, each patient needs to undergo 8-12 dialyses every month till the time patient lives.



In Vadodara, these processes cost approx ` 20,000-30,000/- per month-excluding transportation of patient and one attendant. Shroffs Foundation Trust (SFT) has set up a special dialysis unit at its Ramkrishna Paramhansa Hospital (RKPH) at Kalali, Vadodara through 10 dialysis machines donated by Rotary International along with other charitable institutes. With this support SFT provides the highest standard treatment to all patients either free of cost or at subsidized rates.

SFT welcoming Corporates to join hands in providing dialysis services to the patients by adopting the dialysis patients under "**Sanjeevani Dialysis Services**" at Shroffs Foundation Trust (SFT) – Ramkrishna Paramhansa Hospita (RKPH).

2. Project Component

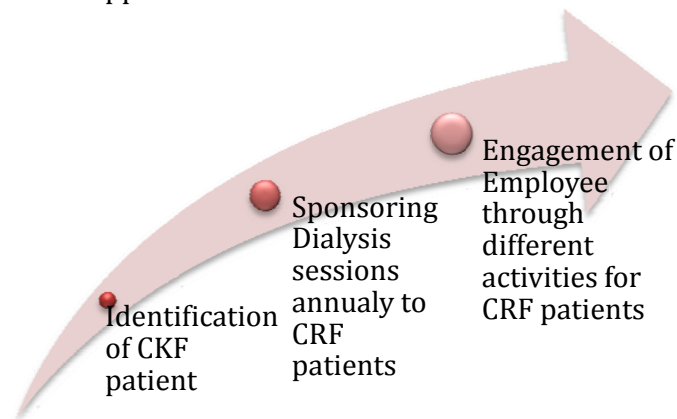
One of the major ailments renal failures is becoming very common. Due to its recurrent nature, the dialysis treatment for this dysfunction of kidneys bring tremendous economic burden to the family. It is physically, financially and emotionally taxing. During Chronic Renal Failure (CRF) or Acute Renal Failure (ARF), dialysis can help provide an artificial replacement for the lost or partially functional kidney. Dialysis treatment is very expensive proposition which many families just cannot afford. At the same time, given the emotional attachment, they would try their utmost to save the family members, facing huge financial challenges all the time.

At our charitable Trust's Ramkirishna Paramhansa Hospital (RKPH), the dialysis treatment is offered under **Sanjeevani Dialysis Unit** using ultra modern equipments and infrastructure at highly subsidized cost. The Dialysis services at RKPH include Dialysis procedure, 2-Iron & 4-K injections, Dialyzer & tubing set and group of blood tests every month. Also breakfast and lunch are provided to these patients. They are also helped economically on a discretionary basis so as not to compromise on pathological investigations and erythropeopic injections. These services are provided through an expert and eminent team of doctors and nursing staff.

On an average there are 80 patients for dialysis totaling about 400 dialysis sessions every month. Age group of patient ranges from as young as 21 years to about 70 years of age. A patient may need 1, 2 or 3 sessions per week. By now total of 30018 dialysis treatment have been carried out serving around 575 patients. These patients were benefited from the dialysis fund.

Sanjeevani Dialysis Unit is also backed up with dialysis pick up van which supports patients' to travel safely for their dialysis processes. This service is offered on selected routes on sharing basis to these patients'.

You can help alleviate the hardship of poor patients by sponsoring their treatment. You may opt to sponsor or support as follows:



3. Measurable outcome from the project

Sr. no.	Outcome	Unit	Baseline Figures	End-line Figures
1	Life span after starting treatment of Dialysis service	Patient	Patient wise socio-economic status and present livelihood activity	After one year, Patient wise impact on his/her socio-economic status and livelihood activity

Following are the impact envisaged through the Services to dialysis patient:

- The patients will take regular treatment hence, Life expectancy will increase.
- The CKF patient can live normal life with come out from depressive state.
- The project will help patients to give priorities to their other family needs such as – children educational and other social life.
- The Project will generate awareness of Kidney Disorders among the community, thus prevention/ early detection will save life of villagers.
- The presence of CSR Partner with social perspective will be highlighted promoting committed efforts of corporate.
- Employee engagement activities will connect CSR Partner’s employee with a cause and develop a feel of giving.

4. Details of the implementing agency Shroffs Foundation Trust

Shroffs Foundation Trust (SFT) – registered as a non-profit organization in 1980 under Bombay Public Trust Act 1950 and serves through integration of development of human & natural resources at village level.

The Trust provides support services in diverse areas such as; Medical & Public Health Programs, Education and Vocational skills, Community & Women Empowerment, Natural Resources Management, Safe Drinking Water, Skill Up-Gradation, Income Generation/ Livelihood Enhancement Programs, Agricultural and Horticulture Development, Animal Husbandry and Fodder Development and Drudgery Reduction. The Trust has expertise in Disaster Management. The trust had taken up responsibility in relief and rescues, rehabilitation and resource mobilization in flood, cyclone and earthquake hit regions.

Mission

“To assist village population in improving their productivity, efficiency and creativity through services and goodwill, with the support of industries, academic institution, voluntary and government agencies and with the guidance of competent and committed experts by knowledge, inputs and effective management of available resources viz. land water, energy, livestock and people. To upgrade the quality of lives of everyone in the villages the children, the youth, women, men and the aged, mainly through their own involvement, interest and initiative.” SFT is in process to evolve a society through transformation of Garibi Mukta (Poverty free); Nyay Yukt (Fair Justice); Shoshan Mukta (Exploitation free); Poshan Yukt (Healthy and Nutritious) and Pradushan Mukta (Pollution free).

Core Objectives/ Activities:

- To organize the community and empower people.
- To transfer technology for development of their traditional occupations.
- To provide backward and forward linkages in rural development activities.
- Wealth generation by integrated approach of total area development using the local resources.
- To make the people self sufficient and self-dependent.
- Organization

Name	SHROFFS FOUNDATION TRUST
Address	At & Post: Kalali, Tal. & Dist: Vadodara PIN – 390 012.
Phone nos.	0265 – 2680702, 2680061
Fax Nos.	0265 – 2680370
E-mail ID	sft@shroffsfoundation.org
Website:	www.shroffsfoundation.org

• **Registration**

i.	Name of the Act under which the is registered	Mumbai Public Charitable Trust Act 1950
ii.	Registration No. & Date	Reg. No: E / 2818 / Vadodara Date: 5/12/1980
iii.	PAN No.	AAATS5947A
iv.	Registration under Foreign Contribution Act	041960094 Date: 14/12/1999
v.	Registration under 12 (A)	Registered vide file no: 110-36-S/80 Date: 20th Feb-1981
vi.	Registration under 80 (G)	Registered vide file no: (197) (73) / 2007-08 Date: 16th Jun-2008
vii.	Certificate of Accreditation on minimum norms	CA/58/2010-11 Date: 12th Oct-2010

SFT carries versatile experience of almost three decades in implementation of rural development programs in Gujarat and had successfully established a model where Industry, Community, Voluntary Organizations, Academic Institutions and Government Agencies are working together for social benefit in the true spirit of public private partnership.

SFT is operating in Vadodara, Chhotaudepur and Kachchh region covering 424 villages and are served through its five centers i.e. Head Office at Kalali-Vadodara, Chhotaudepur, Jetpur Pavi, Hodko (Bhuj) and Paldi (Waghodia block, Vadodara Dist.). Each center has fully fledged dedicated program heads supported by program officer, field officer, supervisor and field workers and trained village volunteers for the smooth implementation of programs and achievement of desired results. The initiatives of SFT has broadly structured in five divisions:

1. Development (Integrated Rural Development)
2. Shardadevi Gramudyog Society (Federation of Tribal women linked with income generation activities)
3. Medical & Public Health (Curative & Preventive Health)
4. Education and Training (VIVEC-Vivekananda Institute for Vocational Entrepreneurial Competence)
5. Corporate Social Responsibility Cell

SFT caters community health programs through its three centers:

1. Ramkrishna Paramhansa Hospital (RKPH) – Kalali, Taluka & District Vadodara
2. Sharda Medical Center – Hodko, Taluka Bhuj, District Kachchh
3. Sharda Medical Center – Chhotaudepur, Taluka & District Chhotaudepur

RAMKRISHNA PARAMHANSА HOSPITAL (RKPH) – KALALI

SFT had decided to offer curative services from two room clinic in 1988-89 which included General OPD and Pediatric OPD and also offered immunization services for children.

Very soon Arogya Kendra with 12 beds was built at Kalali campus. A medical mobile van was started in Padra to offer medical services in the surrounding villages. As the news spread about the services offered at the Arogya Kendra, more and more people started availing them. In the next 10 years specialists from various branches were brought in and more services were introduced. From time to time medical camps were organized to take care of the specific problems as well as general medical camps to cater to wider population. For a couple of years, one bed with ICU facility was offered.

In 2004, Arogya Kendra was renamed as Ramkrishna Paramhans Hospital. Very soon it was realized that the facilities offered 15 years back were not sufficient to meet the demands of that time. It was then decided to update the hospital in terms of equipment and to run it on no-profit no-loss bases. The Ram Krishna Paramhansa Hospital (RKP) an institution created by Shroffs Foundation Trust continues to strive to improve the quality and scope of its services by persistently upgrading existing facilities year after year, making them more accessible for underserved marginalized community. The 28 Bedded multi-disciplinary Hospital's drainage area is villages surrounding Kalali in Vadodara and Padra Block and urban and semi-urban slum areas surrounding the hospital.

The hospital is now developed into a full-fledged 40 bedded multidisciplinary hospital, which cater health needs of lower income group of Vadodara city & 20+ surrounding villages. At present, RKP is providing following specialized services:

- Gynaecology and obstetrics
- Ophthalmology
- Orthopedic
- General surgery
- General medicines
- Pediatric
- Skin and VD
- Physiotherapy
- Nephrology and ENT
- X-Ray, Sonography and ECG
- And other supportive services like pharmacy, dietary services, ambulance services and counseling

Today Ramkrishna Paramhans Hospital (RKP) is offering quality medical services at affordable rates to hundreds of patients every year including 24 hours emergency service.

RKP is serving community through its various support funds such as poor patients fund; provides subsidies medicines, procedures and lab test to the needy patients. One day meal Program; provides free meals to indoor patients'. The funds donated by our donors help us to support thousands of needy patients every year.

During treating patients, very often it was observed that patients are not taking regular Dialysis Procedures by own due to following reasons.

1. Expensive procedures - @ ` 20,000 - 30,000/month
2. Access to Dialysis services-Need to travel long distances minimum twice a week
3. Constant monitoring on health through Lab tests
4. Half hearted Dialysis procedures (not includes all required injections, test)

5. Loss of time & giving up routine activities to maintain dialysis procedure schedule- 3 days a week goes for painful Heamo-Dialysis process.
6. Medical expenses & lifelong treatment creates stressful situation in family.
7. Level of immunity decreases with time and by irregular treatments.

To mitigate these issues and to provide continuous quality dialysis procedures, specially designed services called “**Sanjeevani Dialysis Unit**” has been initiated in 2007. Rotary Club Metro donated ten Hi-tech Dialysis machines to SFT to cater dialysis need of the chronic renal failure patients. Under this service more than 30,000 dialysis procedures have been conducted at Kalali. Also various recreational activities with these dialysis patients and staff members are being organized to share joy and happiness to live life in long run.

In 2014, extension of this project was made and second unit to provide dialysis services at Chhotaudepur, has initiated with two Hi-tech dialysis machines to cater the dialysis need of the tribal area. Also SFT accepts donation for Dialysis support Fund through which regular dialysis at minimum cost are provided to support needy CRF patients.



Also regular recreational activities are organized for such CKF patients to share joy and have some entertainment in their lives like; one minute game show, kite flying, Navratri celebration and one day picnic.



5. Funding Mechanism

“Sanjeevani Dialysis Services” Project can be taken up by any CSR partner, under which SFT will conduct survey of preference area of CSR Partner & identify patients’ of kidney failure, who seek Dialysis regularly. The Corporate can adopt identified Kidney failure patients. The adopted patients’ dialysis procedures will be scheduled with RKPH–Sanjeevani Dialysis unit.

Methodology

1. Identification of Chronic Kidney failure (CKF) patient.
2. Preparing individual Case Study
3. Counseling of patient/ Family - Home visits & Individual interaction.
4. Dialysis procedure of identified patients at RKPH (Dialysis, Lab test, Medicines)
5. Regular recreational activities for CRF patients to share joy.
6. Employee–Patients engagement activities – Health Talk, Campaigns-Prevention of Kidney Disorders.
7. Annual Impact assessment

Proposed Budget (For the Period of One Year)

Sr. No	Particular	Amount `		
		Total Charges	By CSR Company (80%)	By Patient (20%)
1	CKF Patients Identification Survey, Family Counseling, Annual Impact assessment	500	500	-
2	Total Dialysis procedures (8 dialysis/ month i.e. ` 10,500 X 12 months)	1,26,000	1,00,800	25,200
3	Monthly Recreational activities (` 250 x 12 months)	3,000	3,000	-
4	Documentation & Report writing	1,500	1,500	-
	Total for one patient for a year	1,31,000	1,05,800	25,200

- Above calculations are based on assumption of 8 dialysis procedures per month i.e. ` 10,500/ month for each CKF patient.
- If CKF patient needs 12 dialysis services in a month then the cost varies i.e. ` 15,700/ month for each CKF patient.
- 20% cost of Dialysis procedures would be contributed by CKF patient.
- The total budget is ` 1, 31,000/ for each CKF patient per year in which `1, 05,800/- will be supported from the CSR partner annually while ` 25,200/- will be contributed by each CKF patient.
- We propose to adopt number of CKF patients as per the inclination of the CSR partner.

⇒ Following illustrative table indicates ready-rackner for funding through CSR.

No. of Patients supported by Company under CSR	Annual budget considering average 8 dialysis/ month		
	Total Cost for Dialysis Procedure	Cost to the Company	Patients' contribution
10	13,10,000	10,58,000	2,52,000
15	19,65,000	15,87,000	3,78,000
20	26,20,000	21,16,000	5,04,000

5. Annexure

a. Details of individual Component:

At our charitable Trust – Shroffs Foundation Trust’s Ramkirishna Paramhansa Hospital (RKPH), the dialysis treatment is offered under **Sanjeevani Dialysis Unit** where ultra modern equipments and infrastructure are used at highly subsidized cost. The dialysis procedure charges are less than half of the prevailing cost. Presently prevailing dialysis procedure charges are ` 2,250 to ` 3,000 per session. Here at our RKPH hospital, we are offering dialysis procedure charges around ` 1,300 per session which is less than up to 50% to the market rates. We are not charging either any profit or any machinery capex. Hence, we would able to provide dialysis procedures at affordable cost to the needy patients.

The Dialysis services at RKPH include Dialysis, 2–Iron & 4–K injections, Dialyzer & tubing set and group of blood tests every month. Also breakfast and lunch are provided to these patients.

At RKPH, we are offering a package for dialysis procedures on monthly basis i.e. @ `10,500/- for 8 Dialysis procedures per month and ` 15,700/- for 12 Dialysis procedures per month.

b. Manpower Details

RKPH is established and providing health services since 1990 and served 1.5 lakhs households. The hospital has all established systems and procedures to treat patients with quality and care by having a team of expert doctors and Para medical staff members. Dr. Ashutosh C. Bhavsar, Superintendent of Medical initiatives undertaken by SFT is manages all the legal and medical activities. A team of 50 doctors and Para medical staffs supporting him to manage all these activities.

The Sanjeevani Dialysis Unit is served through a team of 10 experienced medical doctors, dialysis technicians and supported Para medical staffs. There is no additional man power seeking from this project.

c. Monitoring Mechanism

- Details can be provided for a permanent sponsorship of a patient on an annuity basis. The trust shall furnish all details of the benefited patient through sponsorship, which will help you garner more faith in the scheme.
- Interaction of Corporate CSR team with the CKF patients of RKPH.
- **Progress Reporting** – SFT will provided detailed report of the support provided to the patients in the format as mentioned here under. This report will be submitted quarterly.

Report for the month -			
Sr.	Name of Patients supported for Dialysis	Gender	Undergone No. of Dialysis
1			
2			

- **Financial Reporting** – SFT will provided unaudited fund utilization report at the end of the duration in the format as mentioned here under:

Month	Date of Fund received	Support extended to no. of patients	Balance if any

d. Risk Factor: There is risk factor involved as follows:

- Power supply: we already have generator line in case of power cut.
- Theft: we are having good security system in our premises.
- Natural disaster: we can go for insurance mechanism.
- Availability of doctors: we are having good team of doctors and dialysis technicians to manage Sanjeevani Dialysis Services.

e. Sustainability Plans:

- a. We are not charging CAPEX of this project and we are not generating profit from patients so it can be sustained.
- b. If the Corporate may provide soft skills to these patients for their supplementary livelihood activities (they can undertake such activities besides the dialysis days)

f. Details of Implementing Agency & contact: The project will be implemented through Shroffs Foundation Trust through its Ramkrishna Paramhans Hospital – RKPH at Kalali, Vadodara. Following mentioned are the contact details:

Implementing Agency:

Shroffs Foundation Trust
 AT & Post: Kalali,
 Tal & Dist: Vadodara – 390012.
 Phone: 0265-2680702/ 2680061
 Email ID: sft@shroffsfoundation.org
 Website: www.shroffsfoundation.org

Contact Person-1: Shri Vikas V. Vaze
 Designation: Chief Executive Officer
 Email ID: ceo@shroffsfoundation.org

Contact Person-2: Dr. Ashutosh C. Bhavsar
 Designation: Suprintendant – Medical and Public Health initiatives
 Email ID: rkph@shroffsfoundation.org

g. Undertaking

h. Cost Tables

6. Check List

S. No.	Name of the document	Attached
1	Organization's registration documents (Society Registration Certificate/ Trust Deed/ Certificate of incorporation)	YES
2	Bye-laws	YES
3	Address proof document in VO's name (Latest telephone/ electricity bill or bank letter). If not in VO's name, copy of valid lease agreement.	YES
4	Income Tax Section 12 A certificate	YES
5	Income Tax Section 80 G certificate	YES
6	Permanent Account Number (PAN)	YES
7	Copy of FCRA Certificate	YES
8	Copy of Credibility Alliance	YES
9	Income tax return for the last 3 years (assessment year 2015-16) – Year 1 which is the immediate previous year	YES AY: 2015-16 AY: 2014-15 AY: 2013-14
10	Copy FCRA return and FCRA balance sheet of last three years	YES FY: 2014-15 FY: 2013-14 FY: 2012-13
11	Statutory Auditor's Report for the last 3 years – Year 1 which is the immediate previous year	YES FY: 2014-15 FY: 2013-14 FY: 2012-13
12	Balance Sheet, Income & expenditure, Receipts and payments account for last 3 Years	YES FY: 2014-15 FY: 2013-14 FY: 2012-13
13	Annual Report for the last 3 years	YES FY: 2014-15 FY: 2013-14 FY: 2012-13